CALIFORNIA STATE UNIVERSITY CHANNEL ISLANDS COURSE MODIFICATION PROPOSAL

Courses must be submitted by October 15, 2010, and finalized by the end of the fall semester to make the next catalog (2011-12) production

Date (Change date each time revised): 10.7.10 Rev 11.17.10

PROGRAM AREA(S): BUS

Directions: All of sections of this form must be completed for course modifications. Use YELLOWED areas to enter data. All documents are stand alone sources of course information.

1. Course Information.

[Follow accepted catalog format.] (Add additional prefixes i f cross-listed)

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Prefix MGT Course# 422 Title Strategic Planning Units (3)

hours lecture per week hours blank per week

X Prerequisites: MGT 307

Consent of Instructor Required for Enrollment

Corequisites:

Catalog Description (Do not use any symbols):

Examines principles, methods and procedures for strategic planning for all types of organizations. Topics include developing missions, strategies, tactics, goals/objectives, strategic divisions, internal and external environmental analysis, strategic implementation and monitoring/control mechanisms. Strategic planning is explored for both non-profit and for-profit organizations. Special emphasis will be given to the development of realistic strategic plans that can be implemented. Measured and controlled in a real world environment.

NEW

Prefix MGT Course# 422 Title Strategic Planning Units (3)

3 hours lecture per week hours blank per week

3 Prerequisites: MGT 307

Consent of Instructor Required for Enrollment

Corequisites:

Catalog Description (Do not use any symbols):

Examines principles, methods and procedures for strategic planning for all types of organizations. Topics include developing missions, strategies, tactics, goals/objectives, strategic divisions, internal and external environmental analysis, strategic implementation and monitoring/control mechanisms. Strategic planning is explored for both non-profit and for-profit organizations. Special emphasis will be given to the development of realistic strategic plans that can be implemented. Measured and controlled in a real world environment.

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		Graded			
General Education		X	Repeatable		
Cat	regories egories	CR/NC	for up to units		
	Lab Fee Requested	A - F	Total		
			Completions		
Cor	urse Level:		Multiple		
X	Undergraduate	Optional	Enrollment in		
	Post-bac/Credential	(Student's	same semester		
	Graduate	choice)			

		Graded	
Ger	neral Education	CR/NC	Repeatable for
Cate	egories		up to units
Lab Fee Requested		X A - F	Total
			Completions
Cou	ırse Level:		Multiple
X	Undergraduate	Optional	Enrollment in same
	Post-bac/Credential	(Student's	semester
	Graduate	choice)	

2. Mode of Instruction (Hours per Unit are defaulted)

Hegis Code(s) (Provided by the Dean)

Existing

Proposed

	Units	Hours Per Unit	Benchm ark Enrollme nt	Grad ed		Units	Hour s Per Unit	Benchm ark Enrollme nt	Grade d	CS No. (filled out by Dean)
Lecture	<u>3</u>	<u>1</u>	<u>25</u>	X	Lecture	<u>3</u>	<u>1</u>	<u>30</u>	\mathbf{X}	
Seminar		<u>1</u>			Seminar		<u>1</u>			
Lab		<u>3</u>			Lab		<u>3</u>			
Activity		<u>2</u>			Activity		<u>2</u>			
Field Studies					Field Studies					
Indep Study					Indep Study					
Other blank					Other blank					

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3. Course Attributes:

General Education Categories: All courses with GE category notations (including deletions) must be submitted to the GE website: http://summit.csuci.edu/geapproval. Upon completion, the GE Committee will forward your documents to the Curriculum Committee for further processing.

A (English Language, Communication, Critical Thinking)

- A-1 Oral Communication
- A-2 English Writing
- A-3 Critical Thinking

B (Mathematics, Sciences & Technology)

- **B-1 Physical Sciences**
- B-2 Life Sciences Biology
- B-3 Mathematics Mathematics and Applications
- B-4 Computers and Information Technology

C (Fine Arts, Literature, Languages & Cultures)

- C-1 Art
- C-2 Literature Courses
- C-3a Language
- C-3b Multicultural
- **D** (Social Perspectives)
- E (Human Psychological and Physiological Perspectives)
- **UDIGE/INTD Interdisciplinary**
- **Meets University Writing Requirement**
- Meets University Language Requirement
- American Institutions, Title V Section 40404: Government US Constitution US History
 Refer to website, Exec Order 405, for more information: http://senate.csuci.edu/comm/curriculum/resources.htm
 Service Learning Course (Approval from the Center for Community Engagement must be received before you can request this course attribute).
- **4. Justification and Requirements for the Course.** [Make a brief statement to justify the need for the course]

OLD

This is an elective course in the BS in Business Program and a required course for the Certificate in Program Management for Public Organizations. An understanding of the role of strategic planning is an essential for the effective management of organizations. The course will use cases and in-class exercises to illustrate strategic planning topics.

Requirement for the Major/Minor

X Elective for the Major/Minor

Free Elective

NEW

This is an elective course in the BS in Business Program and a required course for the Certificate in Program Management for Public Organizations. An understanding of the role of strategic planning is an essential for the effective management of organizations. The course will use cases and in-class exercises to illustrate strategic planning topics.

Requirement for the Major/Minor

X Elective for the Major/Minor

Free Elective

Submit Program Modification if this course changes your program.

5. Student Learning Outcomes. (List in numerical order. You may wish to visit resource information at the following website: http://senate.csuci.edu/comm/curriculum/resources.htm)

Upon completion of the course, the student will be able to:

OLD

- 1. Describe the fundamentals of strategic planning within private and public organizations
- 2. Write analyses of complex cases related to strategic planning principles
- 3. Formulate and execute strategic planning management policies, strategies, plans and procedures

Upon completion of the course, the student will be able to:*

NEW

- 1. Describe the fundamentals of strategic planning within private and public organizations (2,3,5)
- 2. Write analyses of complex cases related to strategic planning principles (1,3)
- 3. Formulate and execute strategic planning management policies, strategies, plans and procedures (1,5)

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4.	Identify, conceptualize, and develop solutions for	
	strategic planning	*/
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*Aligns with Program Learning Goals for: 1) Critical thinking, 2) Oral communication, 3) Written Communication, 4) Conduct (Ethics), 5) Competencies in discipline, 6) Collaboration

3

			Collabo	ration
6.	Course C	Content in Outline Form. (Be as brief as possible, but u	ise as muc	h space as necessary)
	1.	Concepts and techniques of strategic management	1.	Concepts and techniques of strategic management
	2.	Overview of planning principles	2.	
		Environmental assessment	3.	Environmental assessment
	4.	Stakeholder analysis	4.	Stakeholder analysis
	1.	Mission and general strategy	5	Mission and general strategy
	6.	Competitor analysis	6.	Competitor analysis
	7.	Corporate culture and its influence on strategy	7.	Corporate culture and its influence on strategy
	8.	Ethical, Legal Issues	8.	Ethical, Legal Issues
	9.	New organizational models		New organizational models
		Strategic control mechanisms		Strategic control mechanisms
		Strategic planning and leadership		Strategic planning and leadership
	If YES	is course content overlap with a course offered in you, what course(s) and provide a justification of the over is course content overlap a course offered in another what course(s) and provide a justification of the over	rlap. academic	_
	Overlap	oping courses require Chairs' signatures.		
7.	Cross-lis	ted Courses (Please note each prefix in item No. 1) A. List cross-listed courses (Signature of Academic B. List each cross-listed prefix for the course: C. Program responsible for staffing:	Chair(s)	of the other academic area(s) is required).
8.	Referenc	es. [Provide 3-5 references]		
	 Freen R.P. I Porter 	ekman, Robert A., 2000, <i>Strategy Is Destiny</i> , New York: nan, R.E., 1984, <i>Strategic Management: A Stakeholder A</i> Rumelt, D.E. Schendel & D.J. Teece (Editors), 1994, <i>Fur</i> r, M.E., 1984, <i>Competitive Advantage</i> , New York: Free Fer, George, 1979, <i>Strategic Planning</i> , New York: Free Per, George, 1979, <i>Strategic Planning</i> , New York:	Approach, ndamental Press.	Boston: Pitman.
	 Freen R.P. I Porter 	ekman, Robert A., 2000, <i>Strategy Is Destiny</i> , New York: nan, R.E., 1984, <i>Strategic Management: A Stakeholder A</i> Rumelt, D.E. Schendel & D.J. Teece (Editors), 1994, <i>Fun</i> r, M.E., 1984, <i>Competitive Advantage</i> , New York: Free Fier, George, 1979, <i>Strategic Planning</i> , New York: Free Fier, George, 1979, <i>Strategic Planning</i> , New York:	Approach, ndamental Press.	Boston: Pitman.
9.	William	Track Faculty qualified to teach this course. P. Cordeiro, Jeri-Elaine Smith usiness faculty		
10.	Reques	ted Effective Date or First Semester offered:		
11.		source Requested: Yes No No list the resources needed.		

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A. Computer Needs (data processing, audio visual, broadcasting, other equipment, etc.)

B. Library Needs (streaming media, video hosting, databate	B. Library Needs (streaming media, video hosting, databases, exhibit space, etc.)						
C. Facility/Space/Transportation Needs:	C. Facility/Space/Transportation Needs:						
D. Lab Fee Requested: Yes No (Refer to the E. Other.	Dean's Office for additional processing)						
12. Indicate Changes and Justification for Each. [Check all th	at apply and follow with justification. Be as brief as possible but,						
use as much space as necessary.]							
Course title	Course Content						
Prefix/suffix X	Course Learning Outcomes						
Course number	References						
Units	GE						
Staffing formula and enrollment limits	Other Other						
Prerequisites/Corequisites	Reactivate Course						
Catalog description							
X Mode of Instruction							
Justification: Updated Student Learning Objectives (SLO) and aligns SLO with	Program Learning Goals (PLG)						
13. Will this course modification alter any degree, credential,	certificate, or minor in your program? Yes No						
If, YES attach a program update or program modification form							
Priority deadline for New Minors and Programs: October 4, 2	2010 of preceding year.						
Priority deadline for Course Proposals and Modifications: O	ctober 15, 2010.						
Last day to submit forms to be considered during the current academic year: April 15 th .							
William P. Cordeiro							
Proposer(s) of Course Modification	Date						
Type in name. Signatures will be collected after Curriculum appro	oval.						

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Approval Sheet Course:

If your course has a General Education Component or involves Center affiliation, the Center will also sign off during the approval process.

Multiple Chair fields are available for cross-listed courses.

Program Chair			
I I	Signature	Date	
Program Chair			
_	Signature	Date	
Program Chair			
	Signature	Date	
General Education Chair			
	Signature	Date	
Center for Intl Affairs Director			
	Signature	Date	
Center for Integrative Studies Director			
· · · · · · · · · · · · · · · · · · ·	Signature	Date	
Center for Multicultural Engagement Director			
	Signature	Date	
Center for Civic Engagement and Service Learning Director			
<u>, </u>	Signature	Date	
Curriculum Chair			
_	Signature	Date	
Dean of Faculty			
	Signature	Date	

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